

# PCI Compliance, Qualified Professionals, and Programs

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**John Elliott**

Payments, Security, Privacy and Risk Specialist | PCIP

@withoutfire

Coming Up



**Why comply with any of the PCI standards?**

**Who to get to help**

**What the card schemes do, what acquirers do, and what the SSC does**

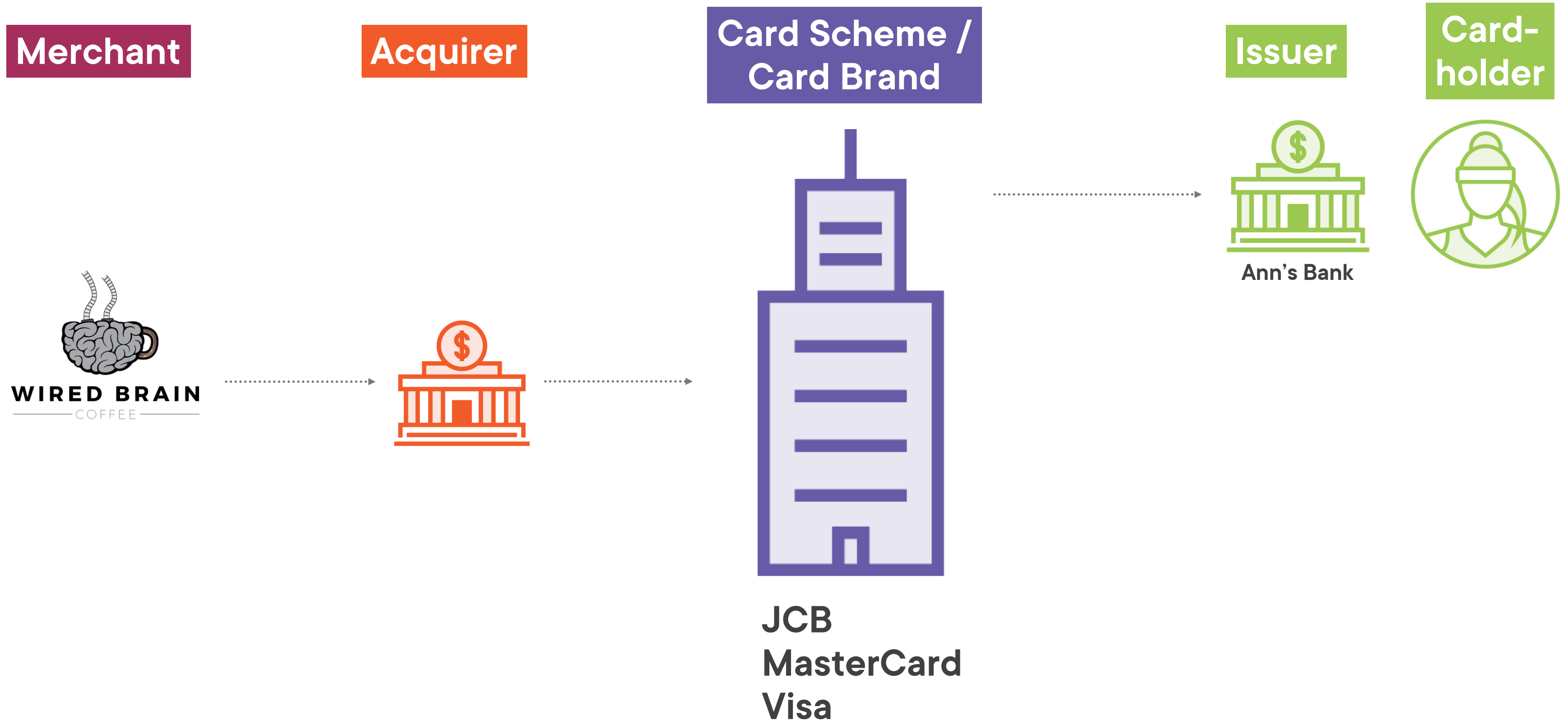
**PCI programs and qualifications**

Compliance with the PCI  
standards is (generally) not a  
legal requirement



**So why do  
companies have  
to comply?**

# Authorization in Practice



# Contracts

**Merchant**

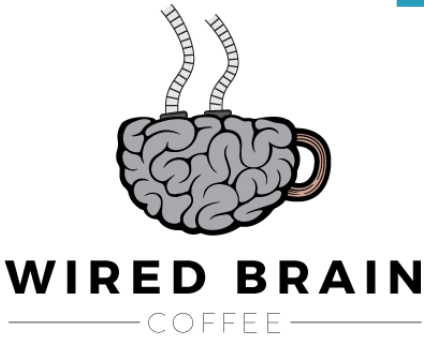
**Acquirer**

**Card Scheme /  
Card Brand**

**Issuer**

**Card-  
holder**

**Contract to  
acquire card  
transactions**



Ann's Bank



**Contract to  
issue cards**

**Contract to  
acquire card  
transactions**

JCB  
MasterCard  
Visa

# Scheme-issuer Contract

**“Comply with all relevant PCI Standards”**

- Card Production
- PCI DSS
- 3DS
- TSP

**Card Scheme /  
Card Brand**



JCB  
MasterCard  
Visa

**Issuer**



Ann's Bank

**Contract to  
issue cards**



# Scheme-acquirer Contract

**Acquirer**

**Card Scheme /  
Card Brand**



**Contract to  
acquire card  
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**JCB  
MasterCard  
Visa**

**“Comply with all relevant PCI Standards”**

- **PCI DSS**
- **PCI PIN**

**“Ensure all your merchants..”**

- **Comply with PCI DSS**
- **Only use SSS validated apps**
- **Only use PTS POI devices**

# Acquirer-merchant Contract

**Merchant**

**Acquirer**

**Contract to  
acquire card  
transactions**



**“You must”**

- **Comply with PCI DSS**
- **Only use SSS validated apps**
- **Only use PTS POI devices**



# Three-party Model

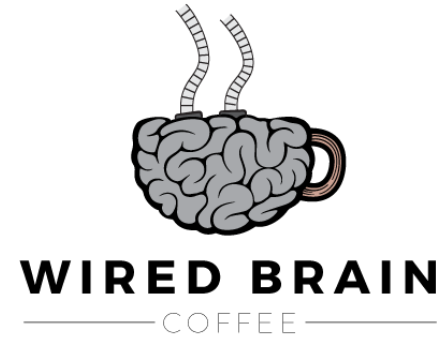
**Merchant**

**Acquirer**

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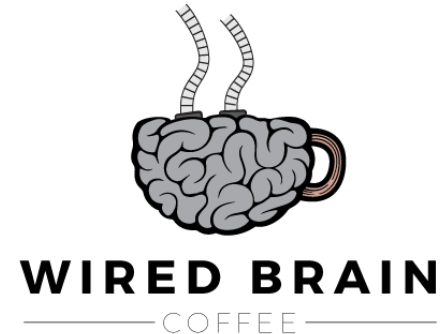


**American Express  
Discover  
JCB**



# Three-party Model

**Merchant**



**Card Scheme /  
Card Brand**



**American Express  
Discover  
JCB**

**“You must”**

- **Comply with PCI DSS**
- **Only use SSS validated apps**
- **Only use PTS POI devices**

**Contract to  
acquire card  
transactions**

The Payment Card Industry  
Security Standards Council  
is a standards body

(the clue is in the name)

# Who Does What?

PCI SSC

**Writes and maintains  
the PCI security standards**

Card brands /  
schemes

**Makes organizations comply with  
the PCI security standards**

# Schemes vs. PCI SSC

## Card Schemes

**Make merchants comply with PCI DSS**

**Make merchants' third parties comply  
with PCI DSS**

**Make acquirers comply with PCI PTS PIN**

**Make merchants only use PCI PTS POI  
devices to read cards**

## PCI Security Standards Council

**Write & maintain PCI Data Security  
Standard**

**Write & maintain PCI Data Security  
Standard**

**Write & maintain PCI PTS PIN standard**

**Write & maintain PCI PTS POI**

# Card Schemes vs. PCI SSC



**Enforcement**



**Standards Development**

# What Does the PCI SSC Do?



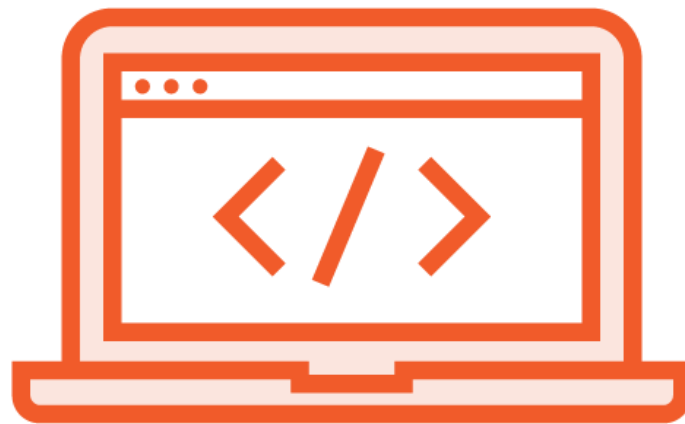
**Standards**



**Assessors**



**Labs**



**Applications &  
P2PE Solutions**



**Card Reading & PIN  
Accepting Terminals**



**HSMs**

# What the PCI SSC Doesn't Do



**Enforcement**



**Enforcement**



**Enforcement**



**Enforcement**



**Enforcement**



**Enforcement**

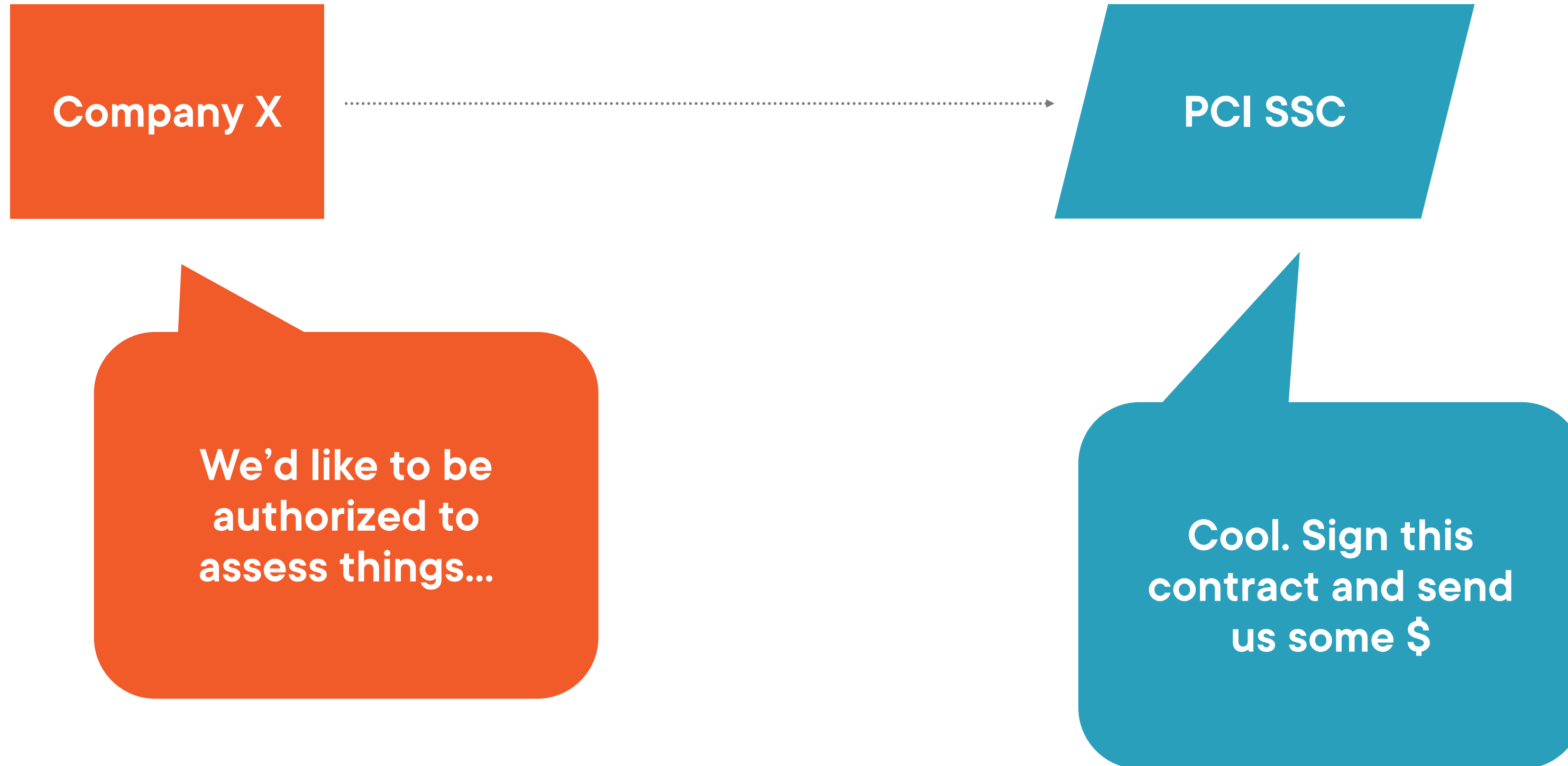


# PCI SSC Assessor Accreditations

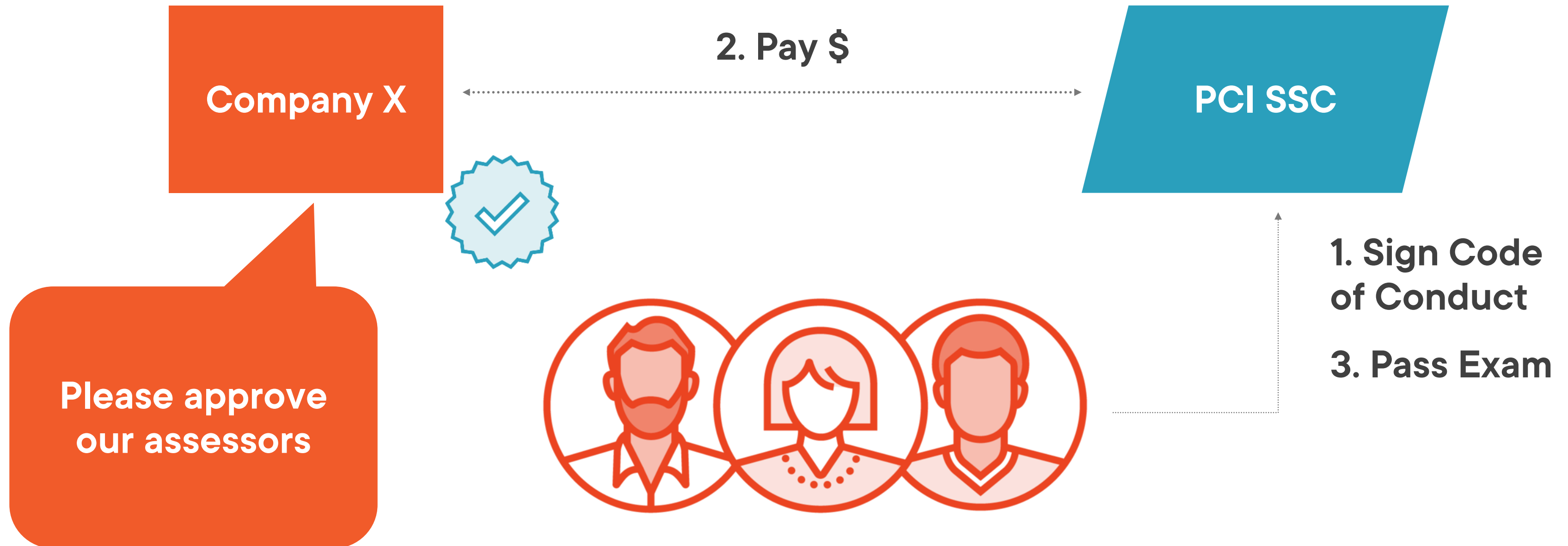


Standard	Assessor(s)
PCI DSS	Qualified Security Assessor - QSA Internal Security Assessor ISA
Software Security Standard	Secure Software Assessor
Secure Software Lifecycle	Secure Software Lifecycle (SLC) Assessor
Point to Point Encryption Standard	Qualified P2PE Assessor – QSA(P2PE)
3D Secure Core	3DS Assessor
PIN	Qualified PIN Assessor (QPA)
Card Production	Card Production Security Assessor (CPSA)

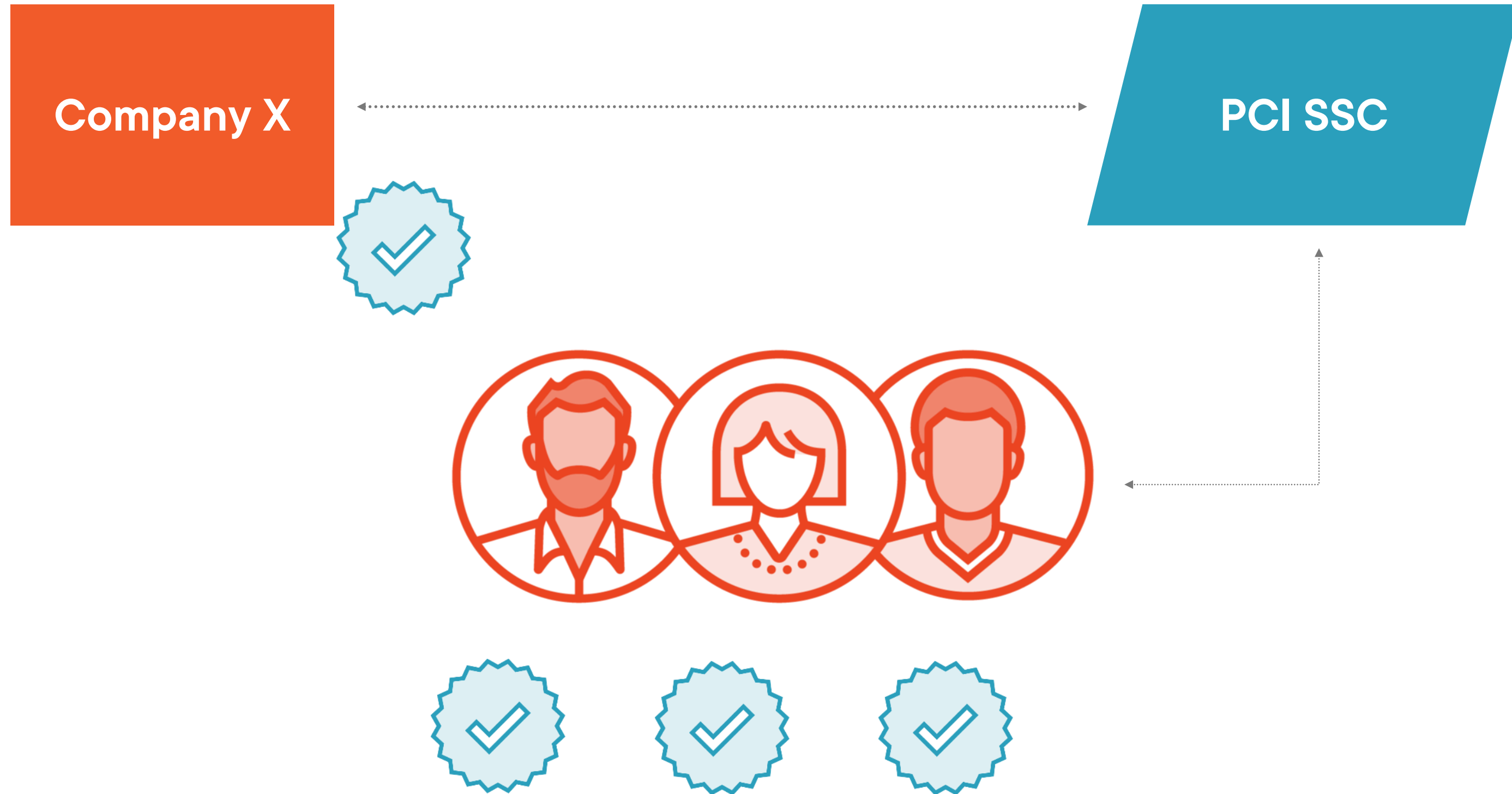
# How SSC Programs Work



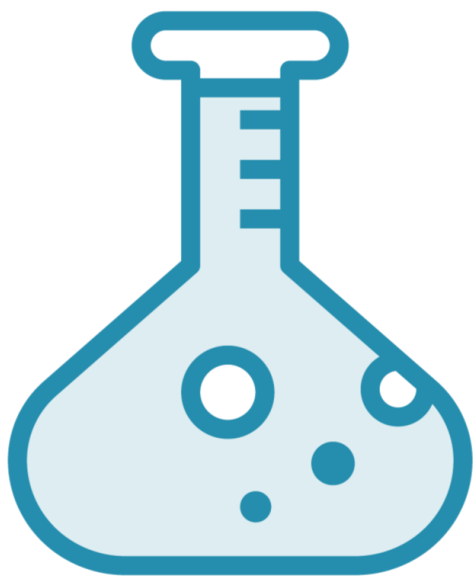
# How SSC Programs Work



# How SSC Programs Work



# PCI SSC Lab Accreditations



Standard	Assessor(s)
PTS POI PTS HSM	PTS Labs
SPoC	SPoC Labs
CPoC	CPoC Labs
3D Software Development Kit	3DS SDK Labs

# PCI SSC Services Program Accreditations

Program	Qualification
PCI Forensic Investigator (PFI)	PFI
Approved Scanning Vendor (ASV)	ASV
Qualified Integrator and Reseller (QIR)	QIR



# Qualified Security Assessor (QSA)



## **Trained in:**

- PCI DSS
- How payments work

## **Pass an examination**

## **Authorized to conduct PCI DSS assessments**

# Internal Security Assessor (ISA)



**Works for any company (typically large merchants and service providers)**

**Company must be a PCI Participating Organization**

**Understands PCI DSS**

**Authorized to conduct PCI DSS assessments**

- If allowed by individual card schemes



# Assessors for Other Standards

**Secure Software Assessor**

**Qualified P2PE Assessor  
QSA(P2PE)**

**3DS Assessor**

**Qualified PIN Assessor (QPA)**

**Card Production Security  
Assessor (CPSA)**

**Will also be a normal QSA**

**Understands the specific standard**

**Specific in-depth technology knowledge:**

- Cryptography and key management
- Physical security
- Software development

# Qualified Integrator and Reseller (QIR)



**Works for a QIR Company**

**Will understand Point-of-sale systems and how they need to be configured**

# Approved Scanning Vendor (ASV)



**Provide external vulnerability scans to a quality specified by the PCI SSC**

**Look for vulnerabilities facing the internet**

**External scans are required:**

- **By some card brands / schemes**
- **A requirement of PCI DSS**

# Approved Scanning Vendor (ASV)



**Provide external vulnerability scans to a quality specified by the PCI SSC**

**Look for vulnerabilities facing the internet**

**External scans are required:**

- By some card brands / schemes
- A requirement of PCI DSS

**Accreditation of scanning tool and personnel**

# PCI Forensic Investigator (PFI)



**Will also be a normal QSA**

**Understands forensics and how criminals break into systems**

**Authorized to conduct post-breach forensic investigations**

# Products and Solutions



**Secure Software**



**PTS POI – card reading devices**



**Point-to-point Encryption Solutions (P2PE)**



**Software Based PIN Entry on  
Commercial-off-the-shelf Devices (SPoC)**



**Contactless Payments on  
Commercial-off-the shelf Devices (CPoC)**

# Org 'A' Wants to Have Their 'X' Validated and Listed by the PCI SSC



**Standard for 'X'**



**Assessor allowed  
to assess 'X'**

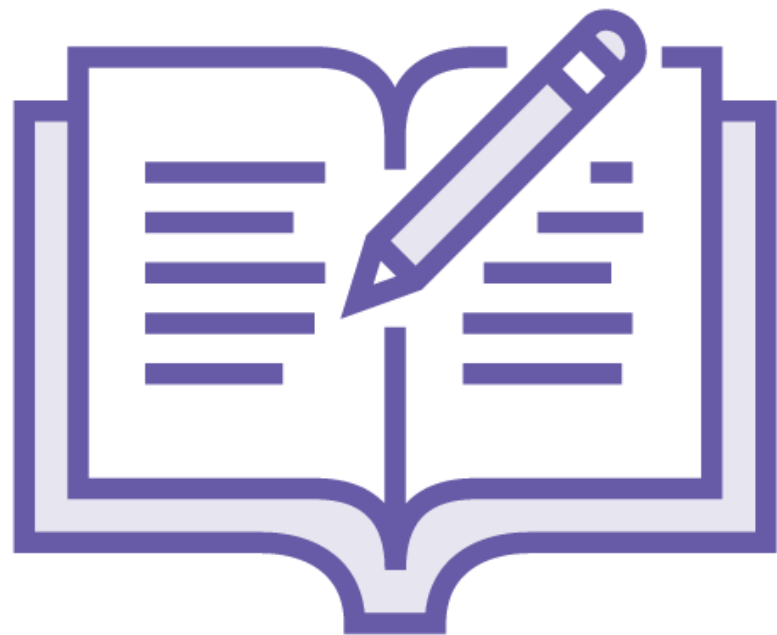


**Report / evidence  
format for 'X'**



**PCI SSC**

# Org 'A' Wants to Have Their Card Reading Terminal Validated by the PCI SSC



**PCI PTS POI**



**PTS Lab**



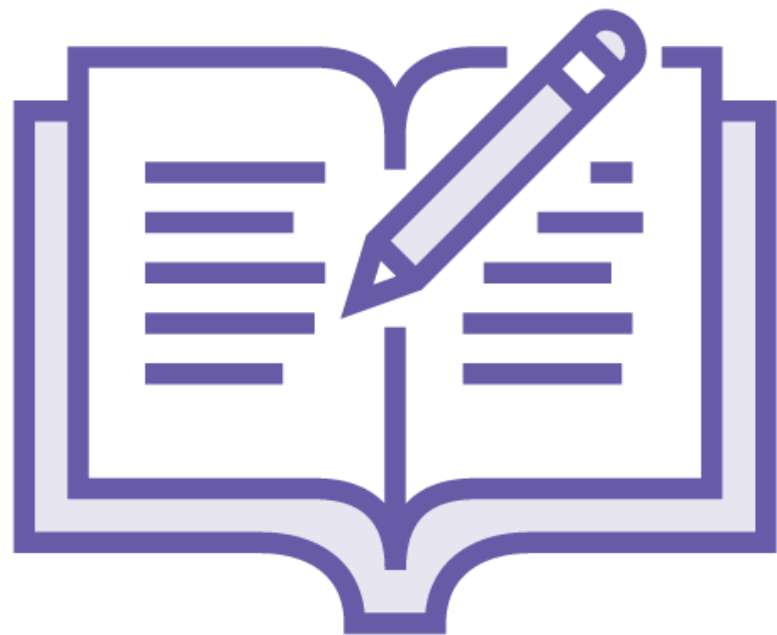
**Evaluation  
Report**



**PCI SSC**



# Org 'A' Wants to Have Their Payment Application Validated by the PCI SSC



**Secure Software  
Standard**



**Secure Software  
Assessor**



**RoV**



**PCI SSC**

# Org 'A' Wants to Have Their P2PE Solution Validated by the PCI SSC



PCI P2PE



P2PE QSA



P-RoV

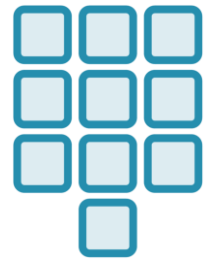


PCI SSC

# Organizations



**Data Security Standard**



**PIN**



**3DS Core**



**Token Service Provider**



**Card Production**

# Org 'B' Requires Org 'A' to Comply with Standard 'X'



**Standard for 'X'**



**Assessor allowed  
to assess 'X'**



**Validation  
document for 'X'**



**Organization 'B'**

# An Acquiring Bank Requires a Merchant to Comply with PCI DSS



**PCI DSS**



**Qualified Security  
Assessor  
(QSA)**



**Report on  
Compliance (RoC)**



**Acquiring Bank**

# A Scheme Requires a Merchant to Comply with PCI DSS



**PCI DSS**



**Qualified Security  
Assessor  
(QSA)**

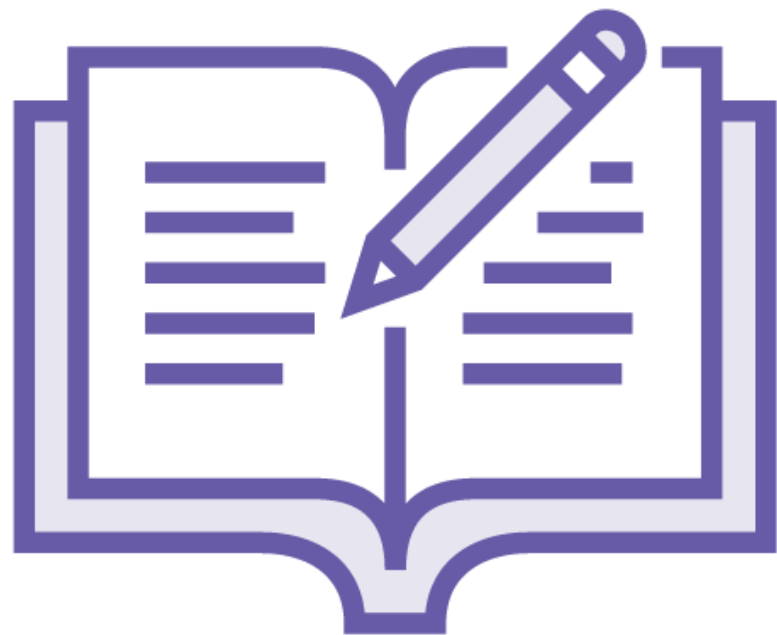


**Report on  
Compliance (RoC)**



**Card Scheme**

# A Merchant Requires a Third-party Supplier to Comply with PCI DSS



**PCI DSS**



**Qualified Security  
Assessor  
(QSA)**

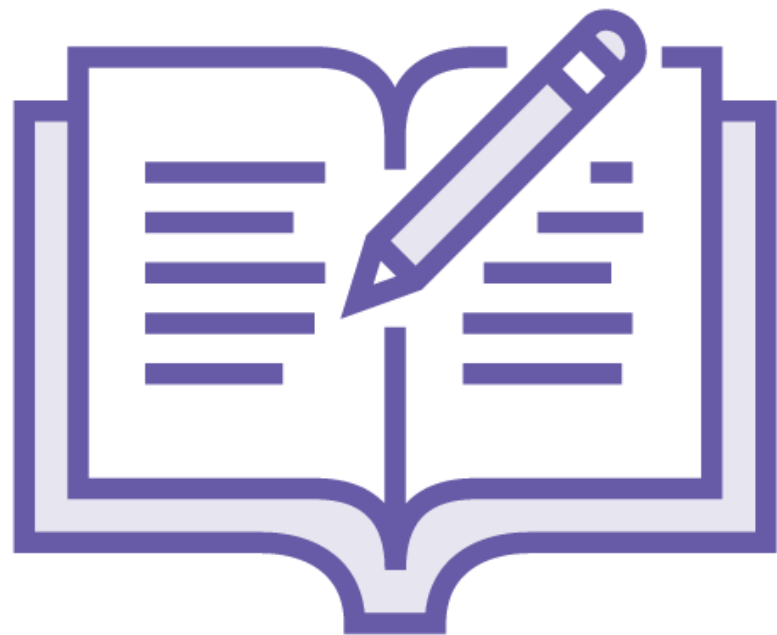


**Report on  
Compliance (RoC)**



**Merchant**

# A Scheme Requires an Acquirer to Comply with PCI PIN



**PCI PIN**



**Qualified PIN  
Assessor (QPA)**



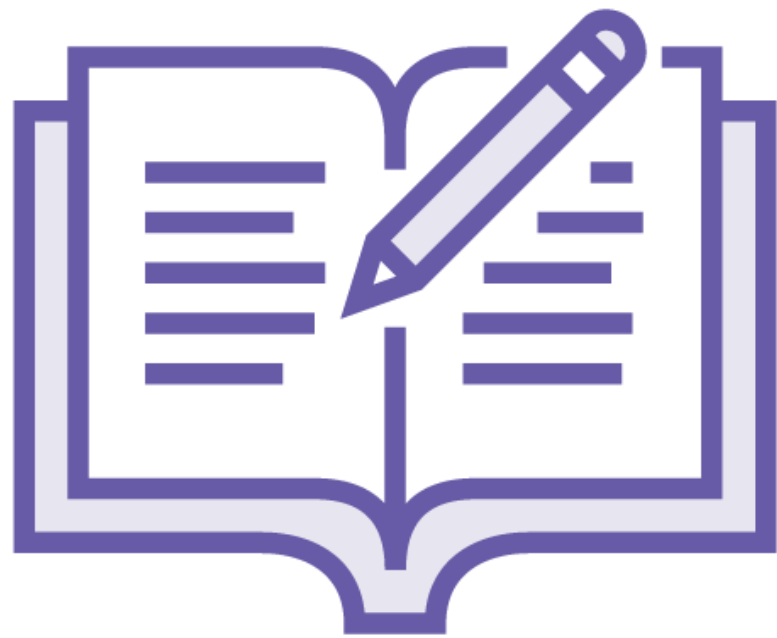
**Report on  
Compliance (RoC)**



**Card Scheme**



# A Scheme Requires a Card Personalization Company to Comply with PCI Card Production



**PCI Card  
Production**



**Card Production  
Security Assessor**



**Reports on  
Compliance (RoC)  
Logical and  
Physical**



**Card Scheme**

# An Acquiring Bank Requires a Merchant to Undertake a Forensic Investigation



**There is no  
standard. But  
there are rules.**



**PCI Forensic  
Investigator  
(PFI)**



**PCI Forensic  
Report**

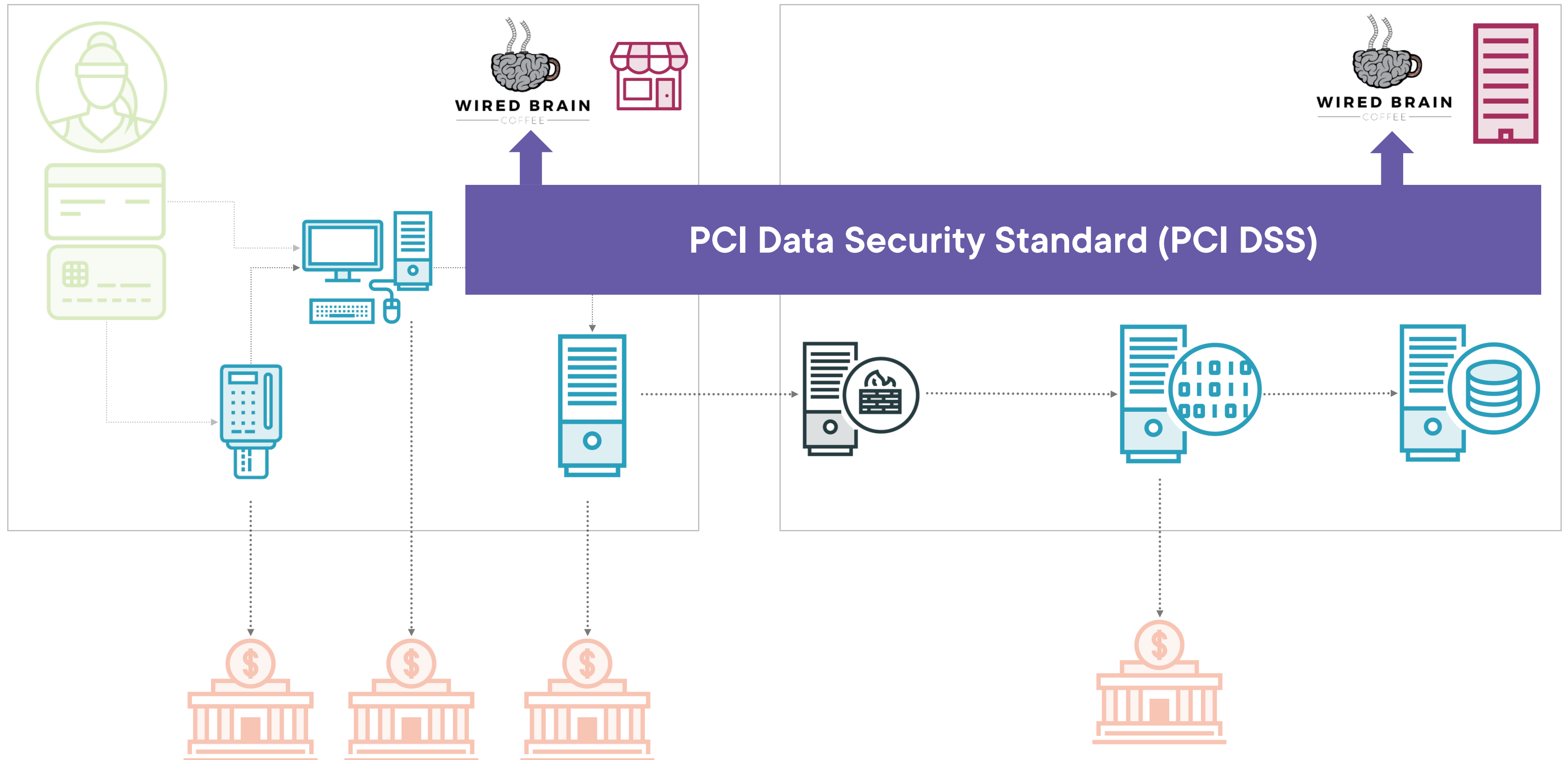


**Acquiring Bank**

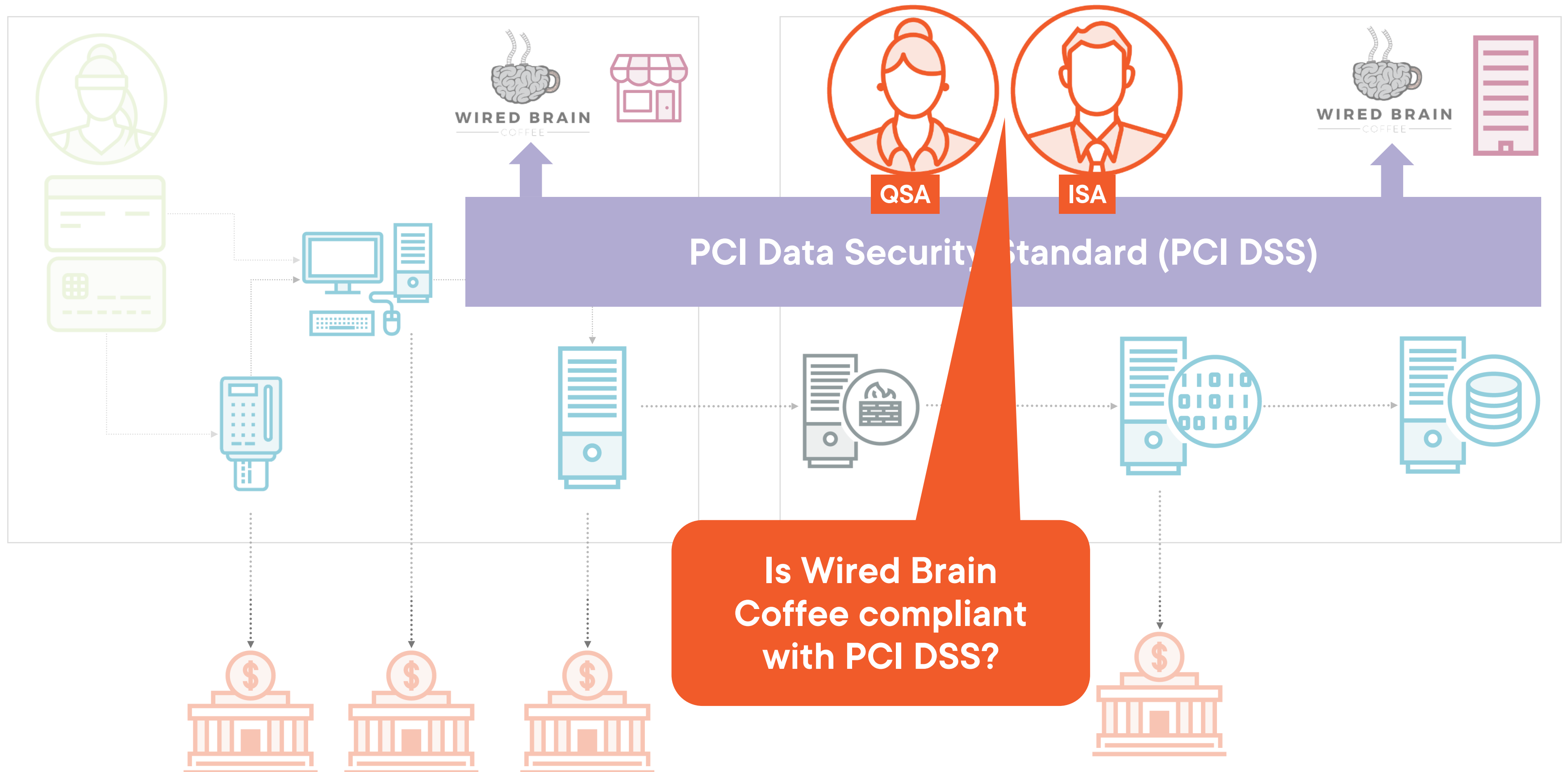
# Matching Assessor to Activity

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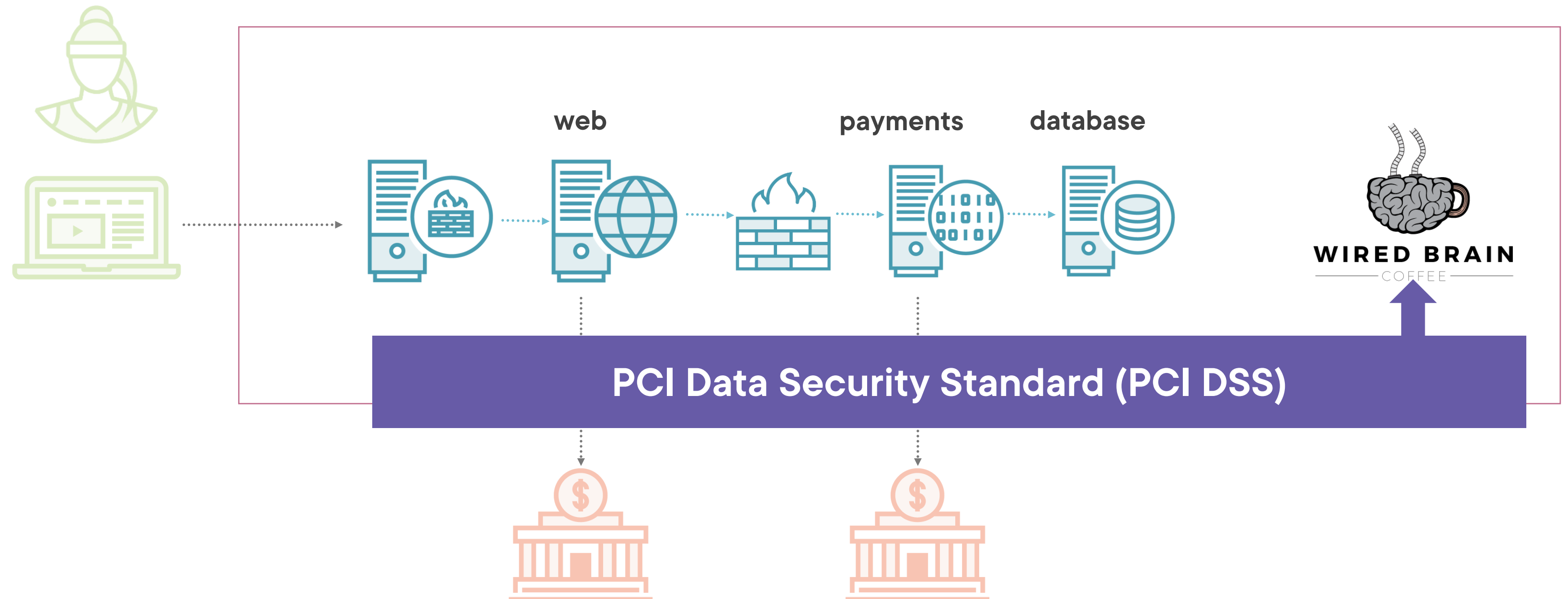
# Which Standards Apply?



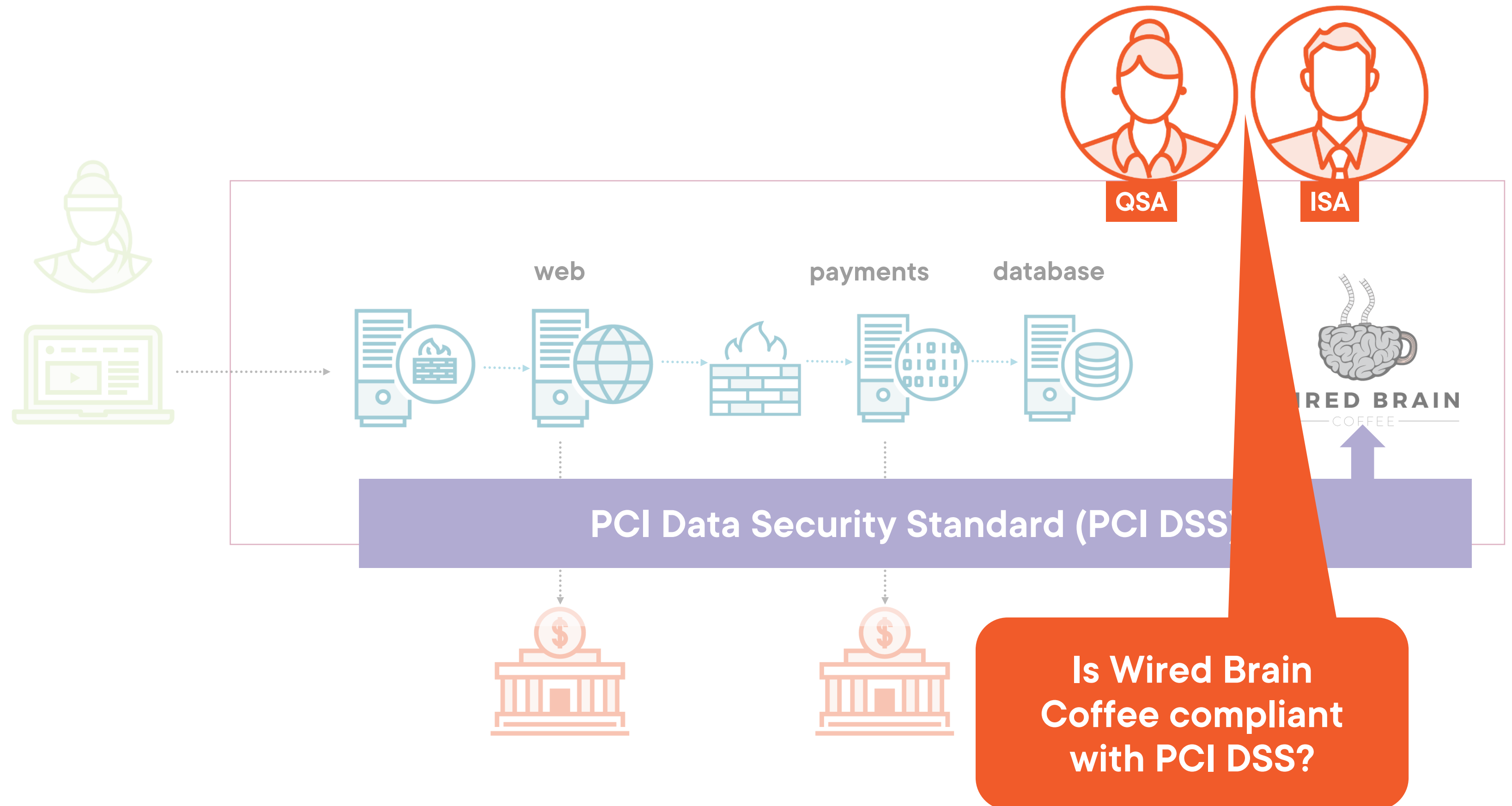
# Which Assessors?



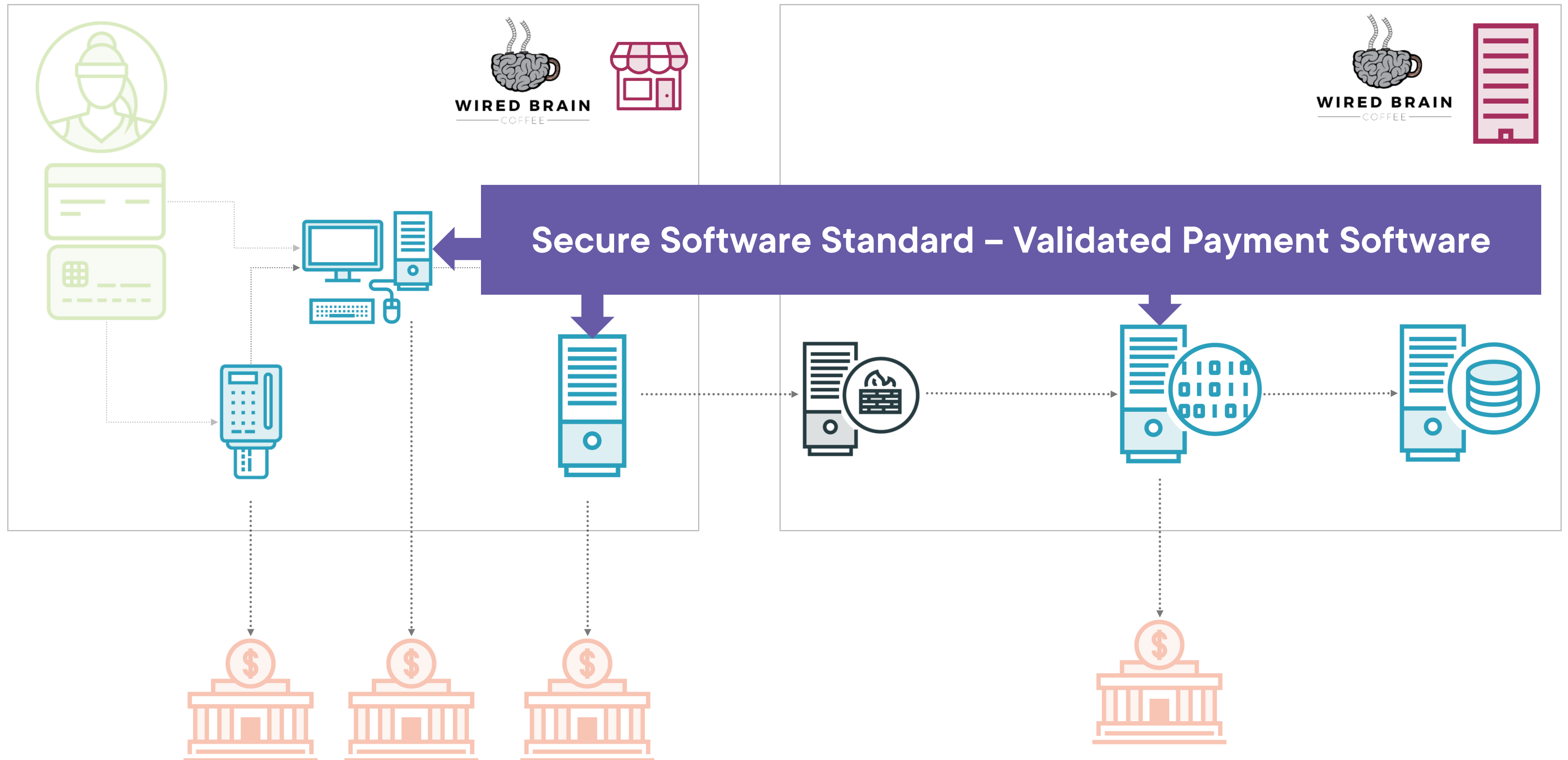
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# Which Assessors?

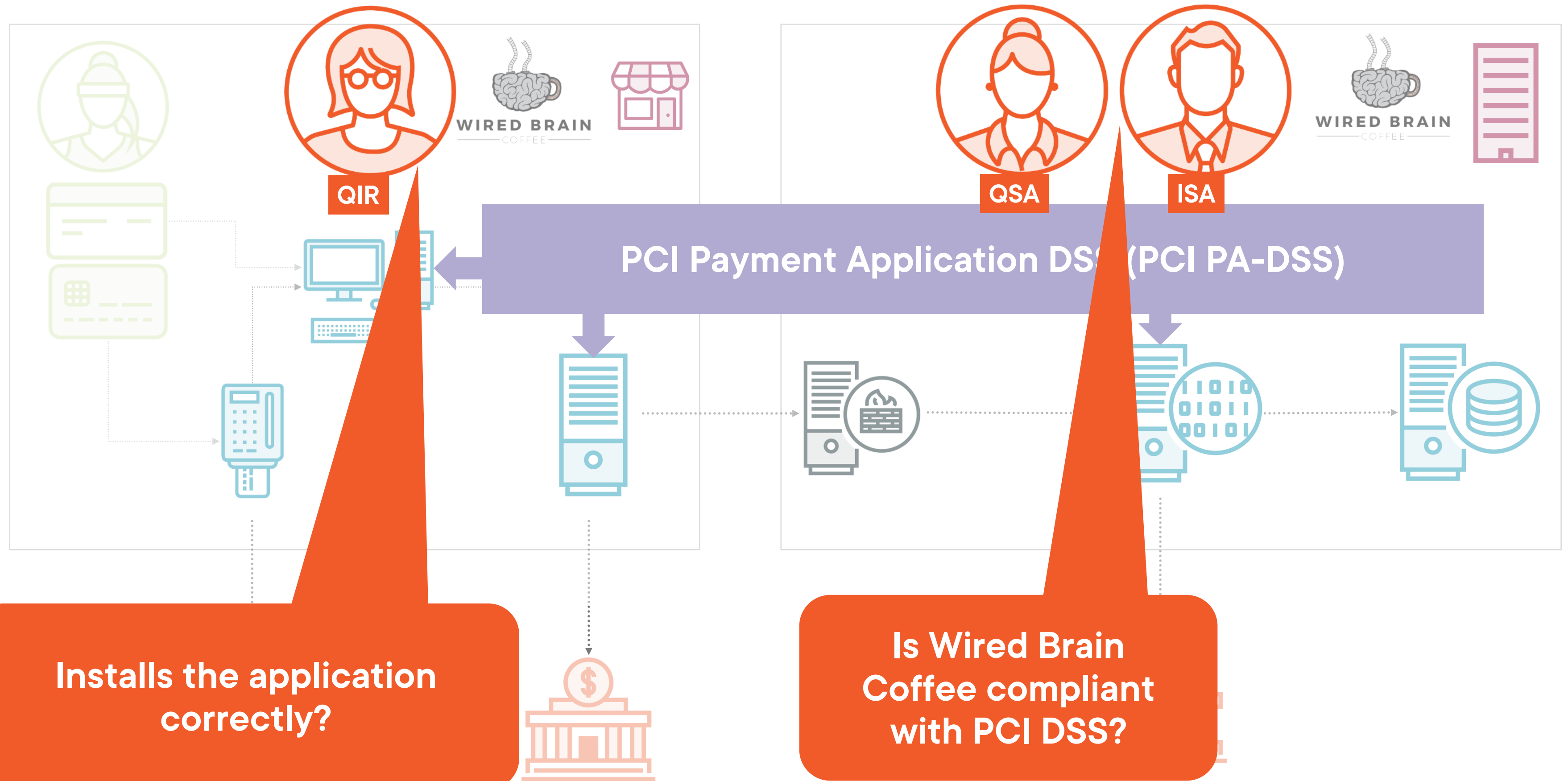


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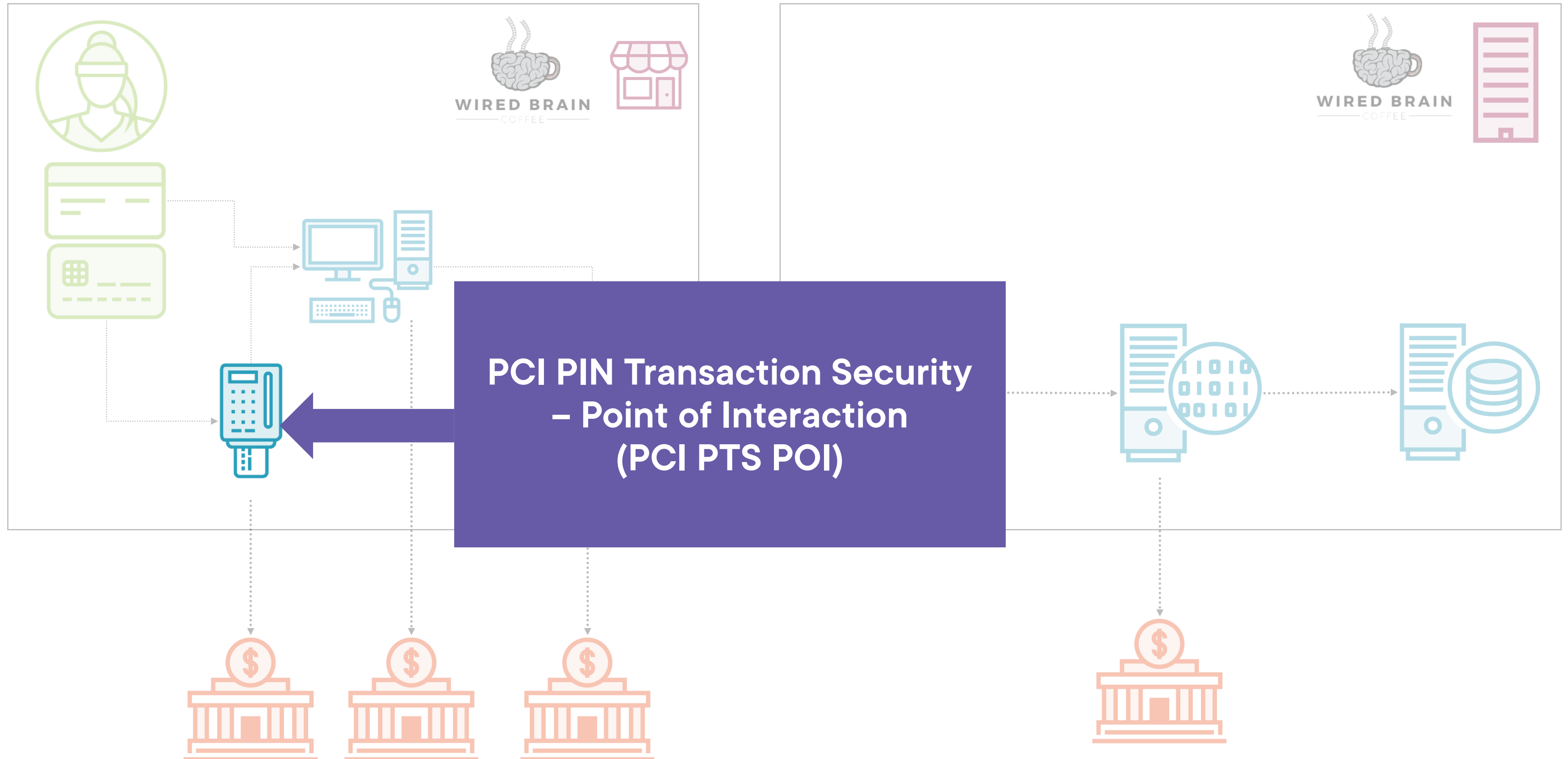




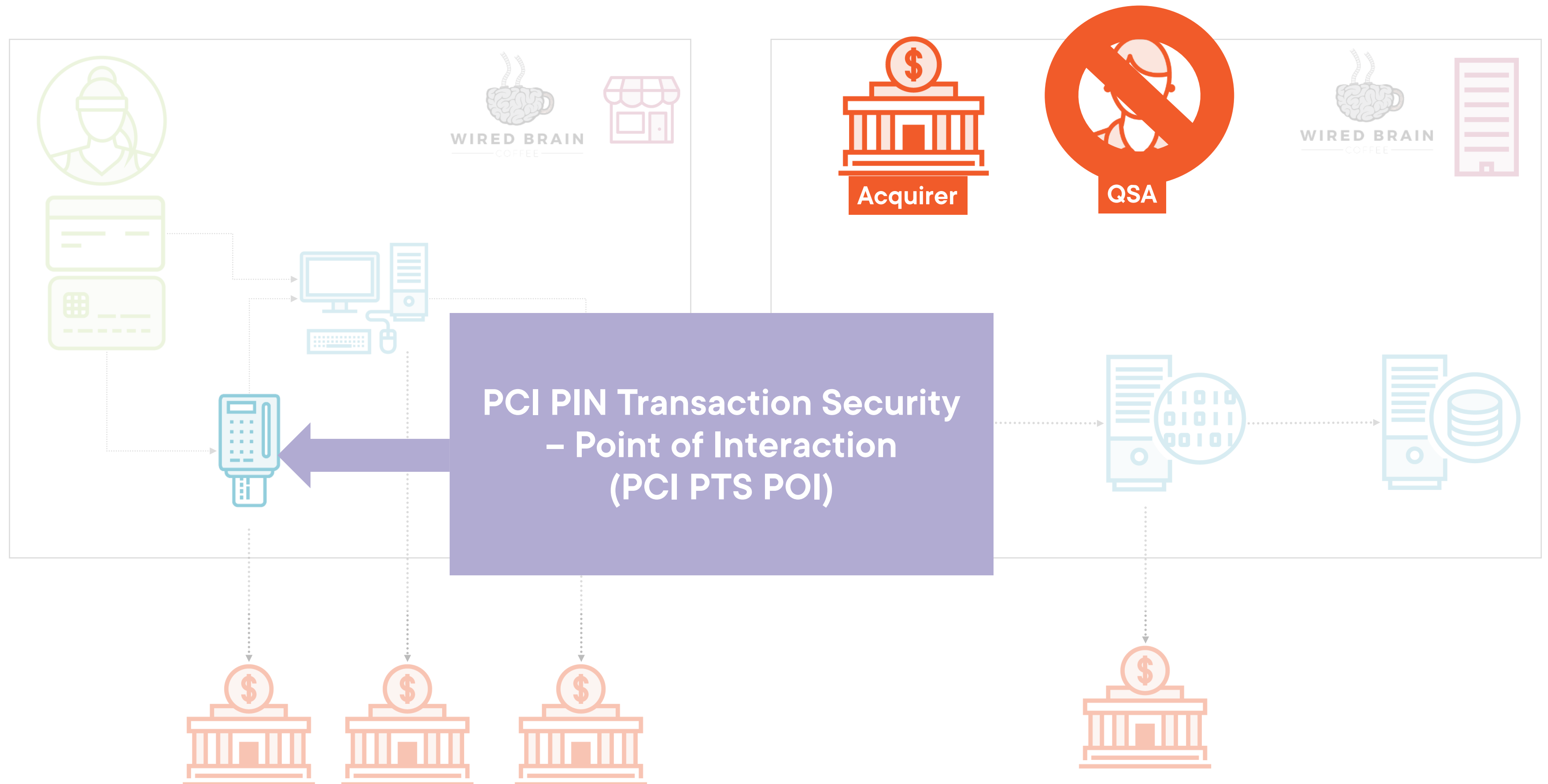
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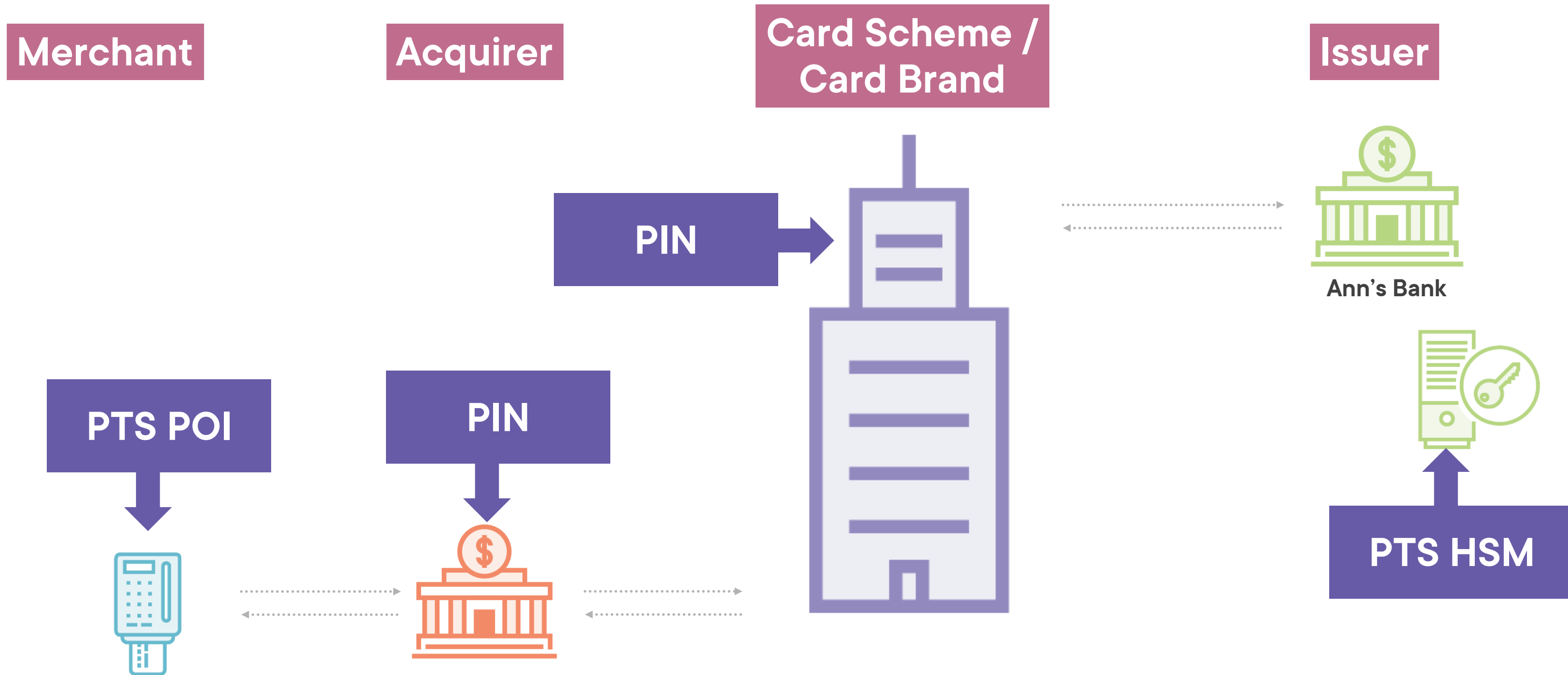
# PTS POI at an F2F Merchant



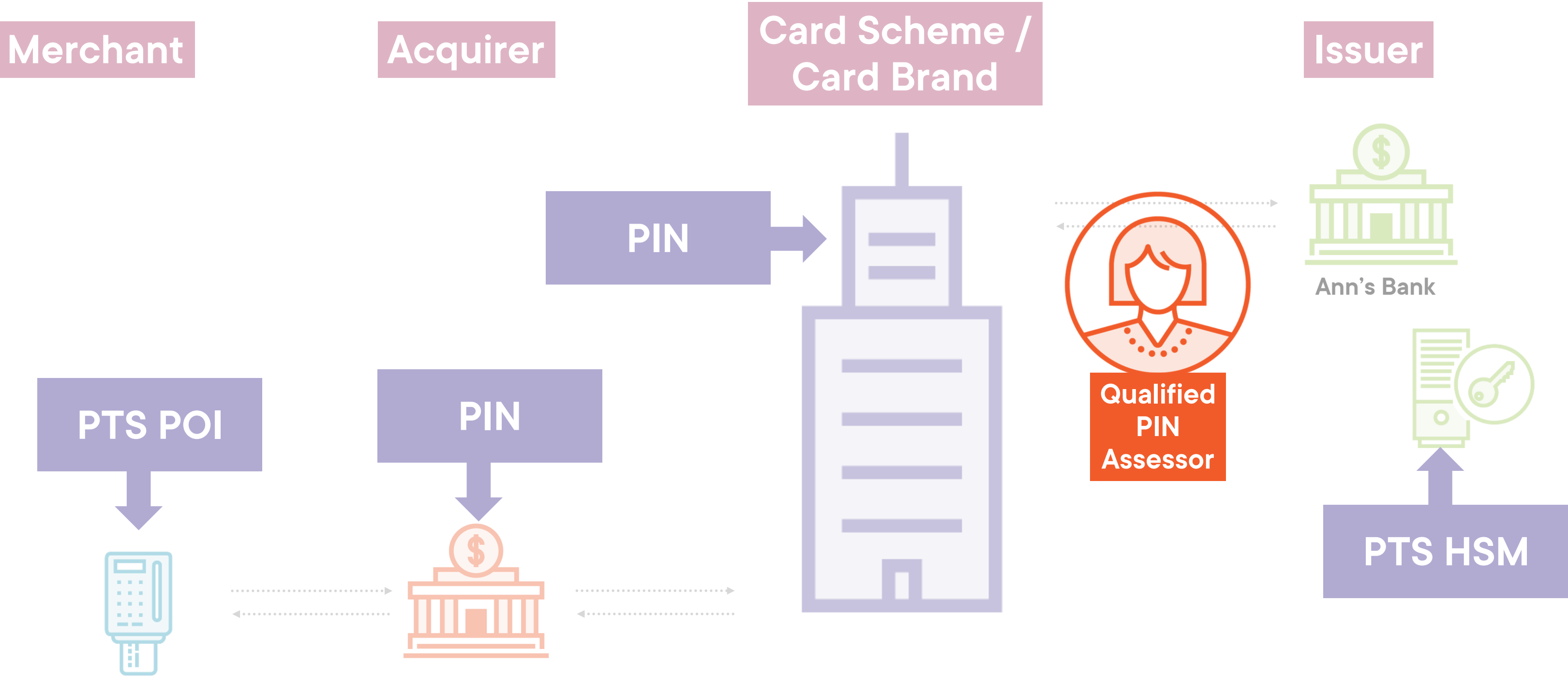
# Which Assessor?



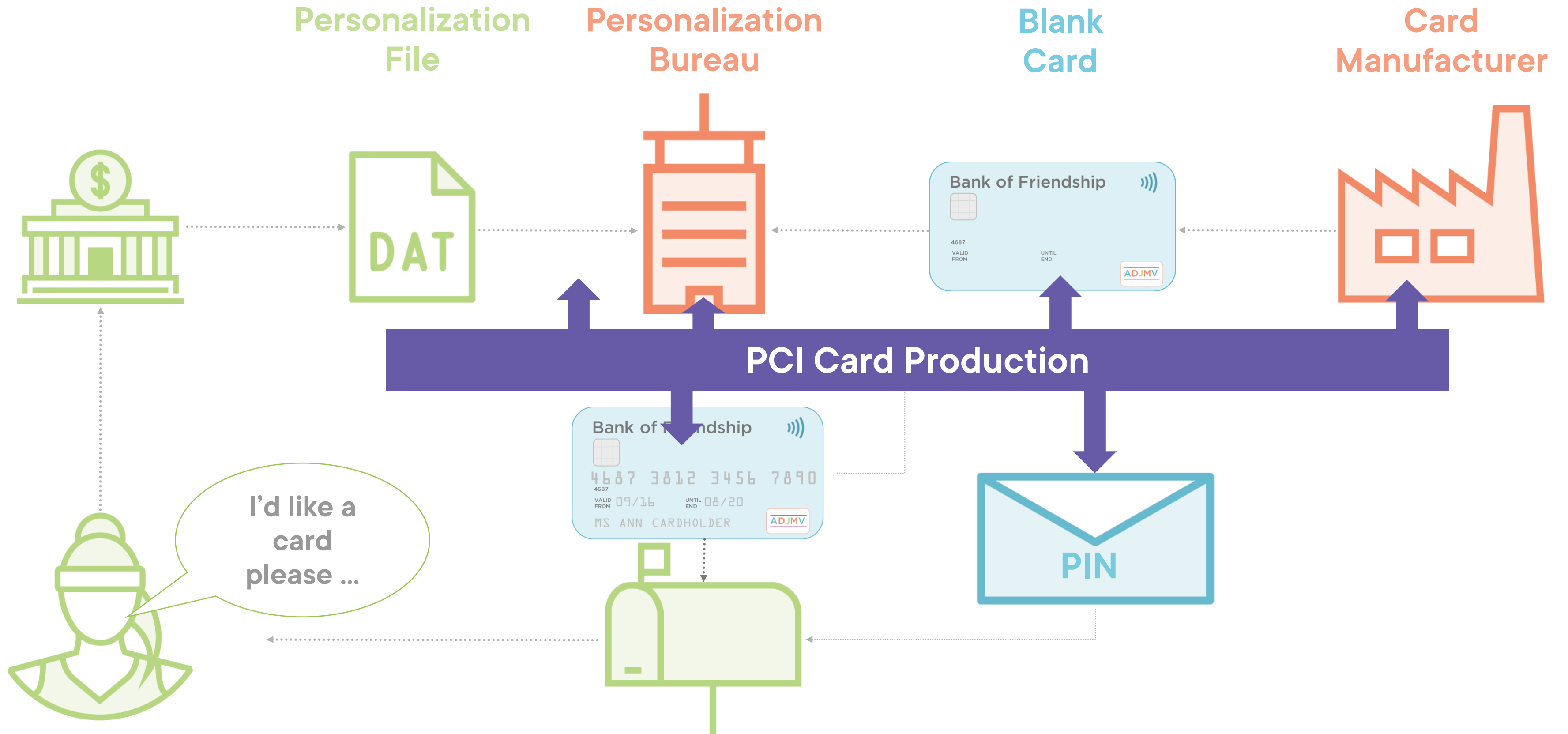
# PTS in Practice



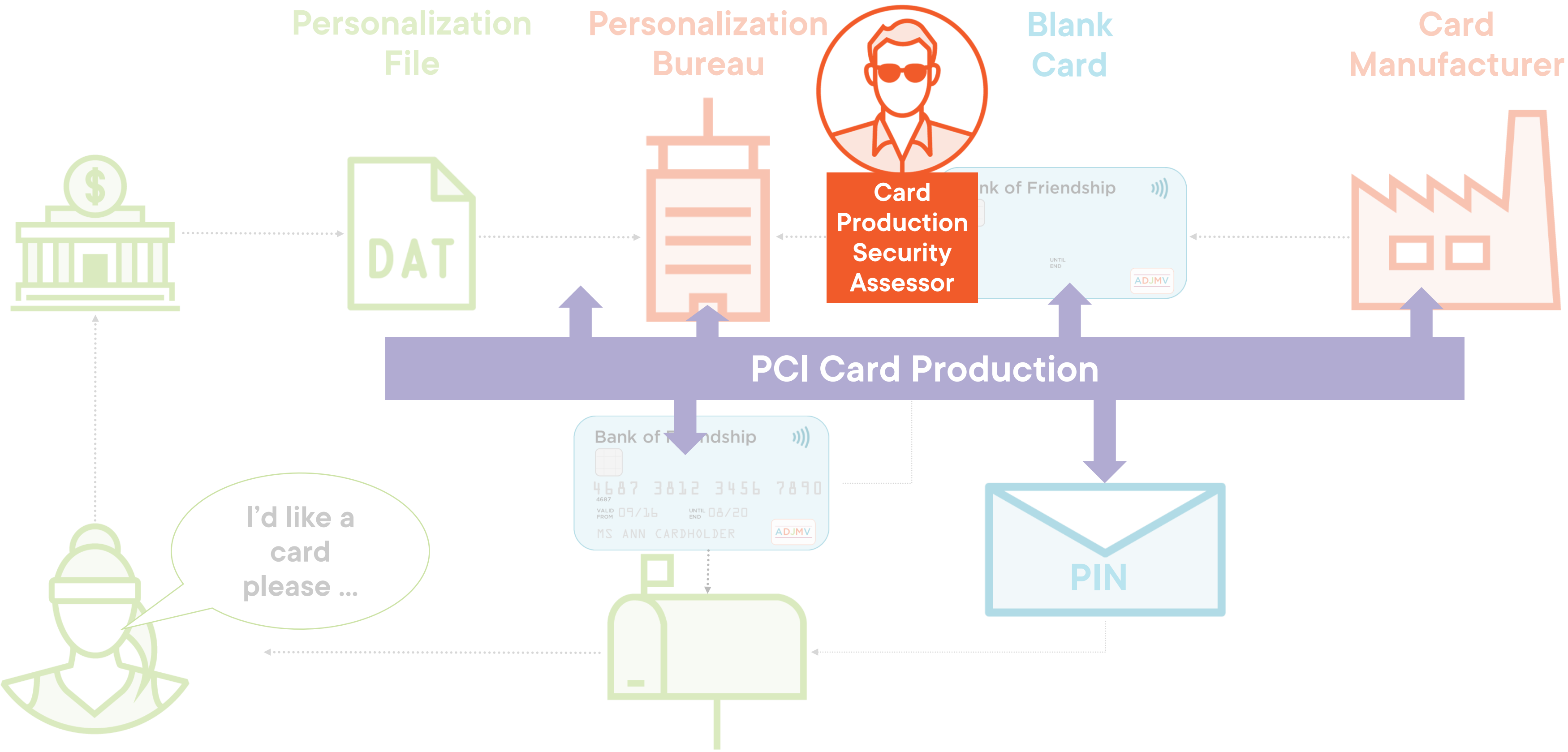
# Which Assessor?



# Card Production Standards



# Which Assessor?



## Round-up



**The PCI SSC writes standards**

**Card brands/schemes say who has to comply with the standards**

**PCI compliance is not the law, compliance driven is driven by contracts**

**PCI SSC accredits assessors and labs provide independent assessments of products and services**

- PTS POI, PTS HSM, P2PE, SPoC, CPoC

**PCI SSC accredits assessors to provide independent assessments of organizations**

- PCI DSS, PCI PIN, 3DS Core, TSP, Card Production



# PCI Professional (PCIP)



**The only PCI qualification that's not for assessors**

**Will understand payments, PCI standards, PCI DSS and security concepts**

**Could this be you?**